

Placing FCA Endurance ministry materials within race bags can be a great opportunity to increase awareness of our ministry, our mission, our Lord, and our programs. As such, we've created this document as a resource to help guide you as you explore and pursue such opportunities.

- 1. As with all ministry, start with prayer:
 - a. For opportunity and effectiveness (Eph. 5:16)
 - b. For wisdom, for knowledge and insight to know what is best (Phil 1:9-11)
 - c. That God would be glorified in all we do (1 Cor 10:31)
 - d. That our "light" would draw others to Christ (Matt 5:16)
 - e. That God would draw the non-believers to Himself (John 6:44)
- 2. Gather information from the Race Director (RD) and/or Race Organizer (RO):
 - a. If there are packets
 - b. Whether others have access to the packets
 - 1. Sometimes no
 - 2. Sometimes only race sponsors
 - c. If yes, how do others gain access?
 - 1. Sometimes it's free, often there is a cost
 - 2. Can Christian or "religious" info be included?
 - d. If there is a cost to be included in the bags (in addition to printing/shipping)
 - 1. How much? Is there a non-profit rate?
 - 2. Ask them about a trade... volunteers for access
 - a. (assuming you've got some willing volunteers)
 - b. Most RO's need volunteers so they're happy to trade
 - e. Logistics:
 - 1. When and where they need the materials to be stuffed
 - 2. When you need to commit by (sometimes there are limited spots available).
- 3. Commit to the RD/RO if you feel inclusion is possible/likely and need to hold a spot
- 4. Raise needed funds
 - a. For items to be stuffed (bought, printing, etc.) and shipping
 - b. For bag access
- 5. Determine purpose
 - 1. General ministry info (national and/or local)
 - 2. Market an event (pre-race prayer, pasta feed, etc.)
 - 3. Tract (WDYR resource, SUTL Triathlon Tract)

- 6. Design flier or acquire item
 - a. We are happy to help with this and have some templates available
 - b. Determine availability (will affect cost)
 - 1. 1 vs 2 sided
 - 2. Black and white vs. colors (ink)
 - 3. Color of paper
 - B & W on color paper (Team yellow) is economical and works well
 - c. Could also purchase national resources (look good and fairly inexpensive)
 - 1. http://fcaendurance.com/resourcesprint
 - 2. It could have local contact info (highly recommended)
 - a. Attach a mailing label to national materials, etc.
 - e. Have it reviewed by others (leaders, marketing experience, etc.) -Prov 15:22
- 7. Deliver/Send item
 - a. Hand deliver
 - b. Send "return receipt requested" so someone must sign for them
 - 1. Be sure they got them in time.
 - c. Plan ahead! Send them early (but not too early) if possible
- 8. Prepare to respond to generated interest
 - a. If you ask a question (i.e. Why Do You Race?), be prepared to answer it. 1 Pet 3:15
 - b. Be sure other volunteers and Teammates are prepared for the opportunity
- 9. Thanks RD/RO for the opportunity
 - a. On site
 - b. Send a formal thank you after the event



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